

NEWS FLOW

• JOHN BLUE COMPANY QUARTERLY NEWSLETTER •



THE MOST RELIABLE VARIABLE RATE FERTILIZER SYSTEM ON THE MARKET TODAY IS ALSO THE SIMPLEST.

A great fertilizer system always starts with a John Blue NGP Piston pump. Now, a great variable rate fertilizer system starts the same way. Our NGP PWM-controlled, hydraulic-drive piston pumps set the standard for durability, reliability, and accuracy. Our HY Series Pumps are capable of drawing fluids from remotely mounted tanks at great distances without the aid of booster pumps, and they are unaffected by changes in temperature, viscosities, or particulates in the fluid. These pumps are simple too! Only the exact amount of fluid needed to maintain a rate is applied—no return to tank or “bypass” is required.

The new “dead-head” version of our hydraulic motor/PWM manifold (116205-91D) makes our HY series the most user-friendly system on the market. With several versions of our NGP-HY pumps available (see list below), and combined with our Flow Dividers, Visagage II Monitors, and field-serviceable 1 PSI check valves, you have the best choice for precision fertilizer application.



HY Models Available:
 NGP-4055-HYF
 NGP-6055-HY, NGP-6055-HYF
 NGP-7055-HY, NGP-7055-HYF
 NGP-9055-HY

Please give your John Blue Service Technician a call today for more information 1-800-253-2583.



EARLY ORDER PERIOD ENDING SOON!

The best pricing of the year is during the preseason pricing period. This preseason pricing ends October 31, 2019, with delivery taken by February 1, 2020.

Digital copies of this information were distributed last month—if you didn't receive it, need hard copies, or have questions, please give us a call at 1-800-253-BLUE.



OFFSEASON PUMP REPAIR PRICING

Take advantage of discounted pump repair pricing during the offseason. Discount available until December 31.

Call us and we'll walk you through the process. 1-800-253-BLUE

JOHN BLUE COMPANY WELCOMES DAVID DAUGHERTY



David Daugherty joins John Blue as a Production Supervisor with 30+ years experience in machining. In this role, David will help improve machining processes and streamline setups to strengthen production.

"I am honored to be part of a company that has been working and providing quality products in the Huntsville area for many years. I hope that my knowledge and skills contribute to its success now and for many years to come."

David is a graduate of Wallace State in Hanceville. In his spare time, David enjoys grilling and restoring automobiles. He lives in Holly Pond with Tonya, his wife of 29 years and his 3 children, Statan, Saegan and Saylah.

JOHN BLUE COMPANY REBRAND INFORMATION

In August, we changed our company name back to John Blue Company and revealed an updated logo for our brand. We want to make sure that links, logos, and other information get updated as well. Please make note of the following items:

- Our website domain changed. Update URLs to www.johnblue.com.
- Update all John Blue logos to the new ones. You can find them in our self-serve online library here: <http://bit.ly/JBC-ImageLibrary>
- Use @johnblue.com email addresses for all John Blue employees.
- Update all instances of company name to John Blue Company.

SALES UPDATES AND IMPORTANT INFORMATION



KNIFE SEALER UPDATES

All knives in the A-720 front-swept series now have an updated sealer design. While thicker overall (3/8"), its tapered leading edge still allows for minimal soil disruption and it's concave shape gives optimal sealing ability.



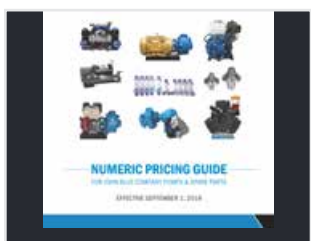
FREIGHT SAVINGS

Minimize your freight costs by ordering in pallet quantities. Give us a call for more details.
1-800-253-BLUE



JOHN BLUE BANNERS AVAILABLE

We have new John Blue Company banners available for showrooms. Initial quantities are limited and on a first come, first serve basis so please let us know if you want one.



PRODUCT & PRICE UPDATES

- DP-318784 — Remote Mounting Kit: Discontinued
- 116123-91 — 6055/8055 Direct Drive ASM Manual Control, List Price: \$1036.39
- 116124-91 — 7055/9055 Direct Drive Manual Control, List Price: \$1055.75
- DP-94039769 — Washer, List Price \$7.72

2019/2020 EVENTS

NEBRASKA POWER FARMING

December 10-12, 2019

Lancaster Event Center, Lincoln, NE
nebraskapowershow.com
Pavilion 1, Booth 1908

IOWA POWER FARMING

January 28-30, 2020

Iowa Event Center, Des Moines, IA
iowapowershow.com
Booth 5000

Earlier this month we mailed out copies of our 2019/20 Product Catalog and Price Guides. If you need additional copies for upcoming events, please let us know and we'll send some your way.

WHERE TO FIND US

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GUARANTEED TO DO THE JOB.

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